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FEDERAL DEMOCRATIC REPUBLIC OF ETHIOPIA  
CUSTOMS COMMISSION



Ref.No. 4|0013|15

Date July 15, 2022

For each of the customs offices specified in the annex,

To their location

Subject: Regarding the sending of Directive No. 72/2014 regarding the Import and Export of Export Product Samples by the Manufacturing Industry Sector;

In a letter dated 05/11/2014, the Federal Ministry of Finance stated that, in accordance with the authority granted by the Export Tax Incentive System Proclamation No. 768/2004, Article 32(2), it has prepared guidelines for the sending and receiving of export product samples for the manufacturing industry sector. The directive was registered in accordance with Article 16 of the Federal Administrative Procedure Decree No. 1183/2012, according to the Ministry of Justice, which sent a copy of the directive to be put into effect.

I hereby inform you that a copy of the 22-page guidelines has been sent as an attachment to this letter. As a result, I kindly request that the Ministry of Finance carefully implement the "Manufacturing Industry Sector's sending and receiving of Export Product Samples Guideline No. 72-2014."

Best Regards

Copy:

- To the Commission Office
- To the Operation Sector
- To the Law Sector
- To the Directorate of production and cost trade operation and support
- To the Revenue Operations and Support Directorate
- To the Audit Post Production Directorate
- To the Legal Services Directorate
- To the Intelligence Directorate
- To the Directorate of Customs Complaint Investigation
- To the communication Process

**Customs Commission**

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Tel: +251 116 67 54 58  
+251 116 62 98 19

Email: [hocrecordopr@gmail.com](mailto:hocrecordopr@gmail.com)  
Website: [www.e33.gov.et](http://www.e33.gov.et)

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Addis Ababa

P.O.BOX 2559

- Addis Ababa Airport Customs Branch Office
- Addis Ababa Kaliti Customs Branch Office
- Mojo Customs Branch Office
- Adama Customs Branch Office
- Dire Dawa Customs Branch Office
- Jijiga Customs Branch Office
- Kombolcha Customs Branch Office
- Bahirdar Customs Branch Office
- Hawassa Customs Branch Office
- Jima Customs Branch Office
- Moyale Customs Branch Office
- Awash Customs Branch Office
- Semera Customs Branch Office
- Galafi Customs Branch Office
- Asosa Customs Branch Office
- Djubuti Coordination office
- Tajura Coordination office

To their location:

Unofficial translation



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FEDERAL DEMOCRATIC REPUBLIC OF ETHIOPIA

MINISTER OF FINANCE

Ref. No: \_\_\_\_\_

Date: \_\_\_\_\_

To Customs Commission

Addis Ababa

In accordance with the authority granted by Article 32(2) of the Export Tax Incentive System Proclamation No. 768-2004, the Ministry of Finance has prepared guidelines for the sending and receiving of export product samples for the manufacturing industry sector.

In accordance with Article 16 of the Federal Administrative Procedure Decree No. 1183/2012, the directive has been registered through the Ministry of Justice.

As a result, we hereby state that we are sending a copy of the guidelines as an attachment in order for them to be implemented.

Best Regards

Copy:

To the Ministry of Industry

To the Ethiopian Investment Commission

To the National Bank of Ethiopia

Addis Ababa

To the Directorate of Legal Affairs

Minister of Finance



# **Directive No. 72\2014 on the Import and Export of Export Product Samples in the Manufacturing Industry Sector**

Unofficial translation

Minister of Finance

2022

## **Introduction**

Due to the necessity of exporting product samples for use in displays, advertisements, or in order to obtain orders from consumers of manufactured goods made in one country;

Due to the rising amount and quantity of product samples being sent and received in connection with our country's expanding investment;

Due to the requirement to establish a transparent, effective, and predictable tax system related to the quantity and type of samples that the manufacturing and exporting industries send and receive is important in order to protect the country's long-term interests;

The Ministry of Finance has issued this directive in accordance with Article 32(2) of Proclamation No. 768/2004.

## **Part One**

### **General Provisions**

#### **1. Short Title**

This directive may be referred as "Directive No. 72\2014 on the Import and Export of Export Product Samples in the Manufacturing Industry Sector".

#### **2. Definition**

Unless the word's context suggests a different meaning, in this directive:

- 1) "Sample" refers to a prototype that serves as a representative product for testing purposes before the same item is produced in large quantities in terms of quality, design, and other factors.
- 2) "Salesman's sample" refers to a particular sample that, after being produced in accordance with the product order submitted by the buyer's company, is introduced in sales centers beforehand so that customers and retail customers can comment on the product that can help with any adjustments based on their feedback.
- 3) "Exporting samples" refers to the sending of samples from Ethiopia to foreign countries as well as to buyers and agents who have established offices in Ethiopia and are based in industrial parks in Ethiopia.
- 4) "Receiving samples" refers to importing samples to Ethiopia from abroad as well as from buyers or agents who have established offices in Ethiopia to manufacturers and exporters who are situated in industrial parks.
- 5) "Manufacturing exporters" refers to companies in Ethiopia that run manufacturing factories and facilities both inside and outside industrial parks and export their products.
- 6) "Buyers" are individuals who purchase products made by a Manufacturer Exporter on the international market.
- 7) "Agents" refers to businesses that establish in our country and assist customers with the production and shipping of the products they purchase from manufacturer exporters as well as with the delivery of purchase order samples from the customer to the manufacturer exporter.

- 8) "Trims and accessories" refers to items used in the manufacturing sector and in product packaging after production.
- 9) "Manufacturing industry" refers to an institution that uses raw materials to create, refine, or prepare a variety of industrial goods, such as textiles, apparel, leather goods, food, beverages, pharmaceuticals, chemicals, metals, and electrical and electronic products.
- 10) "Minister" refers to the Minister of Finance.
- 11) The terminology defined in this directive for the male gender also applies to the female gender.

### **3. Scope of application**

This regulation applies to samples sent directly by manufacturer exporters or through the agents based in industrial parks, as well as samples imported directly or through purchasing agents based in industrial parks.

## **Part Two**

### **Information needed to import and export product samples from the Manufacturing industry sector**

#### **4. Information provided by the manufacturing industry**

1. In addition to the basic information that must be included on the commercial invoice, the document prepared to import or export samples of clothing, fabric, and yarn must also include the following:
  - a. The sample type;
  - b. Name of the Buyer's Company;
  - c. Evidence the sample isn't intended for commercial use;
  - d. Each sample's price and
  - e. Sample product details such as style number, color size, purchase order number and other relevant information.
2. In addition to the basic information that must be included on the commercial invoice, the document prepared to import or export samples of leather and leather products, including gloves, footwear, leather clothing, and accessories must also include the following:
  - a. The sample type;
  - b. Evidence the sample isn't intended for commercial use;
  - c. Each sample's price and
  - d. Sample product details such as style number, color size, purchase order number and other relevant information.
3. In addition to the basic information that must be included on the commercial invoice, the document prepared to import or export sample products of food and beverage must also include the following:
  - a. The sample type;
  - b. Product's name;
  - c. Name and address of the Manufacturer;
  - d. Date of production;
  - e. The product's ingredient (content) list might not always be significant;
  - f. Expiration date;

- g. The license number issued to the manufacturer and exporter by the Ethiopian Food and Drug Control Authority;
  - h. Evidence the sample isn't intended for commercial use;
  - i. Each sample's price;
  - j. Specifications for the product sample (quantity of purchase orders (available only for samples after purchase orders are placed));
  - k. Sample product's size;
  - l. Type and other specifications.
4. In addition to the basic information that must be included on the commercial invoice, the document prepared to import or export sample products in the chemical and construction sector must also include the following:
  - a. The sample type;
  - b. Name of the Buyer's Company;
  - c. Evidence the sample isn't intended for commercial use;
  - d. Each sample's price and
  - e. Sample product details such as style number, color size, purchase order number and other relevant information.
5. In addition to the basic information that must be included on the commercial invoice, the document prepared to import or export sample products in metal engineering and electrical electronics must also include the following:
  - a. The sample type;
  - b. Name of the product;
  - c. Name and address of the manufacturer;
  - d. Date of production;
  - e. Information about the product, such as the ingredients list, if the product (contains multiple ingredients), and handling instructions.
6. In addition to the basic information that must be included on the commercial invoice, the document prepared to import or export sample products in Pharmaceutical sector must also include the following:
  - a. The sample type;
  - b. Name of the product;
  - c. Name and address of the manufacturer;
  - d. Date of production;
  - e. The product's ingredient (content) list might not always be significant
  - f. Expiration date;
  - g. The license number issued to the exporter by the Ethiopian Food and Drug Control Authority;
  - h. Evidence the sample isn't intended for commercial use;
  - i. Each sample's price;
  - j. Specifications for the product sample (quantity of purchase orders (available only for samples after purchase orders are placed));
  - k. Product size;
  - l. Type and other specifications.

**Part Three**  
**The quantity of product samples**  
**Imported and exported by the manufacturing sector**

In accordance with the specified amount for the types of products mentioned in paragraphs 5 to 9 below in each sector, exporters working in the manufacturing sector in our country are permitted to export or import samples of the product either directly or through purchasing agents who have offices in industrial parks.

**5. Textile and clothing industry sector**

**5.1. Clothing production sample size**

- a) The manufacturer exporters can handle the shipment of samples in the following ways due to the nature of the product for the export of all types of samples other than salesman samples, which are limited to ten (10) samples of one style per sample type per buyer company at a time:
  1. The outer part of the sample should have a stamp with the word "sample" on it that is at least 2.5 cm tall and 5 cm long and placed in a prominent location different from the sample's color.
  2. If the sample fabric is fragile and challenging to stamp, and if the sample product will be damaged by the stamp, another piece of fabric with a "Sample" stamp should be prepared and attached to the sample product in a way that prevents easy separation.
  3. If the products cannot be stamped in the ways mentioned above, a hole with a diameter of 2.5 cm or greater should be cut out of the main portion of the sample product and the area where it will be clearly visible when the clothing is worn.
- b) Salesman sample type should be treated like any other export because it differs from other sample types in nature and requires sending 200–500 samples at once. In other words, the required documents must be completed in order to export goods normally, including a bank export permit and a customs declaration.
- c) Depending on the product, up to ten (10) pairs of socks in one style, per sample type, may be sent at a time by sock manufacturers who produce and export sock products.
- d) Depending on the nature of the product, manufacturers who produce and export underwear may send up to eight (8) packages—each of which may contain up to ten (10) samples—of samples for each type and each style.
- e) Due to the unique nature of the product, manufacturers who make and export children's clothing can only supply one buyer company at a time with up to seven (7) packages (each package can hold up to twelve (12) items).
- f) Commensurate trim and accessory samples can be sent/received without paying any foreign exchange, customs duties, or taxes, as it is necessary to import trim and accessory samples for the manufacture of clothing products and send samples for export by domestic trim and accessory manufacturers.
- g) The number/quantity of clothing samples that manufacturers who produce textiles and clothing in our country's industry parks send to buyer firms or agents who have opened offices in our country should be handled in accordance with the procedure established for export or import.

- h) The samples that need to be sent to buyer companies or agents operating in our country on behalf of other local countries can be imported or exported in accordance with the steps outlined in this directive.

## **5.2. Textile product sample size**

- a) Manufacturers of textiles and apparel are permitted to send or receive up to 100 meters of fabric per style or 30 kg of fabric per color per Buyer Company as samples for import or export.
- b) There are no limitations on the sending or receiving of fabric samples by textile manufacturers. However, the pieces' dimensions should be A4 and A3.

## **5.3. Sample yarn product quantity**

Yarn samples can be imported or exported in batches of up to 30 kg per purchasing company, style, and color.

# **6. Sector of the leather and leather goods industry**

## **6.1. Size of leather goods samples**

Leather manufacturers, such as those who produce raw hides and skins, pickle, wet blue, and finished hides, are permitted to export or import samples of up to 300 square feet, or up to 60 (in numbers) in the case of goat and sheep skins, and up to 14 in the case of cow hide, at a time. A special permit must be obtained from the appropriate authorities in order to export or import the skins of other animals.

## **6.2. Size of shoe products samples**

- a) Exporters of shoes are permitted to send samples of up to 12 different color and size pairs of shoes at once.
- b) Up to 20 pairs of shoe product samples, each with a different color, number, and design, may be sent at once by shoe manufacturer exporters (styles).
- c) Exporters of shoes from shoe manufacturers are permitted to bring in up to five pairs of samples at once, as long as the samples' soles are torn or punctured.
- d) Samples imported into the country are not intended for sale, and the exporting company must prepare an invoice to demonstrate this.
- e) Shoe manufacturers are required to transport 40 pairs of shoes to international exhibitions and return the goods in the same condition.

## **6.3. Size of leather clothing and accessories products samples**

### **I. Sample of leather bag products**

- a) Up to five samples of bags in various sizes and colors can be sent at once by bag manufacturers (small, medium and large).
- b) Manufacturers of bags may export up to 3 samples of their finished products at a time and send up to 7 samples total in various sizes (small, medium, and large), colors, and designs (styles).

**2. Sample size of glove products**

- a) Exporters of gloves from glove manufacturers are permitted to send up to 6 pairs of product samples at once, each in a different color and size.
- b) Exporters of gloves from glove manufacturers may submit samples of their products in the form of six pairs of gloves in each of up to 12 different color, design (style), and number combinations.

**3. Leather clothing**

- a) Exporters of leather clothing are permitted to send up to three samples at once, each in a different color and size (small, medium, and large).
- b) Manufacturers of leather clothing are permitted to import up to 3 samples of leather clothing and send up to 4 samples of clothing in a variety of colors, designs (styles), and sizes (small, medium, and large).

Unofficial translation

## 7. Food and beverage industry sector

**Table I: Table I. Food, beverage, and pharmaceutical product sample sizes**

Item No.	Product type	Product sample being sent to the export (international) market			Note
		Measure	Quantity per model	Circumstance	
<b>7.1. In the food sector</b>					
A	Packed foods with added value	In K.G	2 up to 45	Returnable (according to customs procedure)	must be authorized by a recognized government body or other official body.
B	Effects of sugar and sweet products	In K.G	2 up to 45	Returnable (according to customs procedure)	
C	Oil	In liters	Ground and pulverized sesame seeds	Returnable (according to customs procedure)	
D	Ground and pulverized sesame seeds	In K.G	1 up to 5	Returnable (according to customs procedure)	
E	Roasted sesame seeds	In K.G	1 up to 5	Returnable (according to customs procedure)	
F	Tahina	In K.G	1 up to 5	Returnable (according to customs procedure)	
G	Other food items	In K.G	1 up to 45	Returnable (according to customs procedure)	
H	Vegetable and fruit products	In K.G	2 up to 45	Returnable (according to customs procedure)	
I	Spices	In K.G	2 up to 45	Returnable (according to customs procedure)	
J	Other spice-related goods	In K.G	2-5 kg	Returnable (according to customs procedure)	
<b>7.2. Beverage Sector</b>					
A	Energizing beverages	In liters	700 milliliter up to 9 liters	Returnable (according to customs procedure)	
B	Roasted raw coffee	Each kind of product	100 grams – 250 grams		
C	Tea leaves	In K.G	750 grams – 2 kg		
D	Alcohol-free beverages	In liters	2-12 liters	Returnable (according to customs procedure)	
E	Alcohol beverages	In liters	750 milliliters up to 24 liters	Returnable (according to customs procedure)	
F	Malt	In K.G	2 kg up to 5 kg		
G	Other Inputs	In liters	1 liter up to 12 liters	Returnable (according to customs procedure)	
<b>7.3. Pharmaceutical sector</b>					
	Cosmetics Products	In numbers	1 up to 12 pieces	Returnable (according to customs procedure)	

**8. Sector of the metal industry**

**Table 2: sample size for electrical and electronic products, as well as metal engineering**

Item No.	Product type	Product sample being sent to the export (international) market			Note
		Measure	Quantity per model	Circumstance	
<b>8.1. Engineering Products</b>					
A	Automobiles, two- and three-wheelers, and other vehicles	In numbers	1	Returnable (according to customs procedure)	
B	Machinery	In numbers	1	Returnable (according to customs procedure)	
C	Oil	In numbers	1	Returnable (according to customs procedure)	
D	Other engineering products	In numbers	1	Returnable (according to customs procedure)	
<b>8.2. Basic metal products</b>					
A	Steel and other structural metals	In numbers	5	Possible non-return	
B	Tin	In numbers	5	Possible non-return	
C	Reinforcement steel	In meters	3	Possible non-return	
D	Nails and wire	In K.G	5	Possible non-return	
E	Others	In K.G	3	Possible non-return	
<b>8.3. Electronics and Electrical Products</b>					
A	Mobile	In liters	1	Possible non-return	
B	Light Bulb	Each kind of product	10	Possible non-return	
C	Street light	In K.G	2	Possible non-return	
D	Cable	In liters	10	Possible non-return	
E	Wire	In liters	15	Possible non-return	
F	Circuit breaker	In K.G	6	Possible non-return	
G	Television	In liters	1	Possible non-return	
I	Power distributor	In numbers	6	Possible non-return	
J	Inverter	In numbers	2	Possible non-return	
K	Socket	In numbers	5	Possible non-return	
L	Switch	In numbers	5	Possible non-return	
M	UPS	In numbers	1	Possible non-return	
N	Electricity and water meter	In numbers	3	Possible non-return	If certification is required, 20–30 may be sent. According to customs rules, the counters will be delivered back and processed through the tax refund system.
O	Others	In numbers	1	Possible non-return	

## 9. Sector of the Chemical and Construction Industry

**Table 3: Sample size for chemical and construction products**

Item No.	Name of the product type with potential for export	Sample for Export		Sample Product		Examination
		Measure	Quantity per model	Returnable	Non-Returnable	
<b>9.1. Quantity of basic chemical samples that will be imported or exported</b>						
A	Sulfuric acid	Liter	5 Liters		✓	
B	Aluminum Sulfate	KG	10 Kg		✓	
C	Hydrogen peroxide	Liter	5 Liters		✓	
D	Ethiozinon 60% EC	Liter	10 Liters		✓	
E	Ethiodemethrin 2.5 wdp	Liter	10 Liters		✓	
F	Ethiolathion 95% ULV	Liter	10 Liters		✓	
G	Ethiopyrilos 24% ULV	Liter	10 Liters		✓	
H	Sodium Lauryl Ether Sulfate (SLES)	K.G	15 Kg		✓	
I	Sodiumsilcato	K.G	15 Kg		✓	
J	LABSA	K.G	1 Kg		✓	
K	Carbon dioxide	K.G	1 Kg		✓	
L	Concrete admixtures (grinding aid)	K.G	5000 Kg		✓	As a sample for input into a cement production, it is large in size. The minimum test period for Grindand Aid is 24 hours, and it is a functioning sample in the cement mill part of the cement factory.
M	Mortars	K.G	25 Kg		✓	
N	Refurbishment	K.G	20 Kg		✓	
O	Waterproofing	K.G	20 Kg		✓	
P	Plasticizer	K.G	20 Kg		✓	
Q	Super Plasticizer	K.G	20 Kg		✓	
R	Retarder	K.G	20 Kg		✓	
S	Accelerator	K.G	20 Kg		✓	
T	Bonding	K.G	21 Kg		✓	
<b>9.2. Samples of softening and softening-related chemicals that will be imported or exported</b>						
A	Basic Chemicals	K.G	5 Kg		✓	They fall under the tariff number _____ category of inputs.
B	Syntans	K.G	5 Kg		✓	They fall under the tariff number _____ category of inputs.
C	Fat liquors	K.G	5 Kg		✓	They fall under the tariff number _____ category of inputs.

Item No.	Name of the product type with potential for export	Sample for Export		Sample Product		Examination
		Measure	Quantity per model	Returnable	Non-Returnable	
D	Powder and liquid dyestuffs	K.G	5 Kg		✓	They fall under the tariff number _____ category of inputs.
E	Dyeing auxiliaries and fixatives	K.G	5 Kg		✓	They fall under the tariff number _____ category of inputs.
F	Pigments	K.G	5 Kg		✓	They fall under the tariff number _____ category of inputs.
G	Binders	K.G	5 Kg		✓	They fall under the tariff number _____ category of inputs.
H	Finishing lacquers	K.G	5 Kg		✓	They fall under the tariff number _____ category of inputs.
I	Wax emulsions and oils	K.G	5 Kg		✓	They fall under the tariff number _____ category of inputs.
J	Enzymes and other chemicals	K.G			✓	They fall under the tariff number _____ category of inputs.
<b>9.3. Samples of soap, detergent and paint-related products that will be imported or exported</b>						
A	Laundry soap	Grams	12,500 – 25,000		✓	
B	Liquid Detergent	Liter	10 -30		✓	
C	Powder Detergent	Gallon	15,000 – 25,000		✓	
D	Water Based Paint	Gallon	5 – 10		✓	
E	Enamel Paint	Gallon	0.5 – 1		✓	
F	Varnish	Gallon	0.25 – 0.5		✓	
G	Adhesive/Glue	Gallon	0.25 – 0.5		✓	
<b>9.4. Samples of plastic and tire products that will be imported or exported</b>						
A	Vehicle tire (48 types of tire)	In numbers	6 -12 based on the tire type		✓	
B	Tire inner tubes (depending on the tire type)	In numbers	5 -8 based on the tire type		✓	
C	Plastic type (hdpe, pvc, upvc, ppr)	In meters	0.5 meter		✓	
D	PP sack (pp bag for cement packing, agro sak)	Piece	Up to 5 in numbers		✓	
E	<b>P.E.T flex, P.E.T</b>	KG	5-80 Kg		✓	already being exported

Item No.	Name of the product type with potential for export	Sample for Export		Sample Product		Examination
		Measure	Quantity per model	Returnable	Non-Returnable	
F	Sponge and mattress	In numbers	Based on the product type 4 (in numbers)		✓	Export-level production that is also exportable
G	PVC ceiling	In numbers (Grams per square meter)	0.5 meter		✓	Export-level production that is also exportable
H	Greenhouse vet	KG	Up to 30 Kg		✓	Export-level production that is also exportable
I	PVC compound	KG	Up to 100 kg		✓	Export-level production that is also exportable
J	Plastic Shoes	In pairs	12 Pairs in numbers		✓	already being exported
K	PET preform lid	In numbers	500 up to 1500 in numbers		✓	already being exported
L	Plastic household items (plates, cups, mugs, chairs, tables, rugs, mats, balls, brooms, etc.)	In numbers	6 up to 10 in numbers		✓	Export-level production that is also exportable
M	Versatile Packaging (Plastic products for packaging such as LDPVIT, Poly VIT, LLDPVIT, Labels and Shrinks, CPPVIT, BOOP etc.)	KG	Up to 50 Kg		✓	
N	Plastic Rope (Polyester Ropes, Straps, Mono Filaments)	KG	Up to 50 Kg		✓	
O	Plastic jewelry products	KG	Not exceeding 0.5 Kg		✓	
<b>9.5. Quantity of samples of pulp paper and printing products that will be imported or exported</b>						
A	Pulp	KG	Not exceeding 250		✓	
B	Paper (different size and roll form)	KG	Not exceeding 100		✓	

Item No.	Name of the product type with potential for export	Sample for Export		Sample Product		Examination
		Measure	Quantity per model	Returnable	Non-Returnable	
C	Cardboard (Whether or not packaging uses prints in various sizes)	In numbers	Not exceeding 15		✓	
D	Tampons of varying size	Packet (packed)	Not exceeding 5		✓	One packet may contain 7 to 12 pieces.
E	Diapers of varying size	Packet (packed)	Not exceeding 2		✓	One packet may contain up to 80 pieces.
F	Printing papers (A1, A2,A3,A4 and different sizes)	Packet (packed)	Not exceeding 2		✓	One packet may contain up to 500 pieces.
<b>9.6. Quantity of samples of petrochemical fertilizer products that will be imported or exported</b>						
A	Grasso	KG	30 Kg		✓	
B	Motor oil	Liter	25 Liter		✓	
C	Hydraulic Oil	Liter	25 Liter		✓	
D	Industrial Oil	Liter	25 Liter		✓	
E	Transformer Oil	Liter	15 Liter		✓	
F	Steering wheel Oil	Liter	25 Liter		✓	
<b>9.7. Quantity of samples of cement and related products that will be imported or exported</b>						
A	Cement (OPC and PPC)	KG	100 Kg (one Quintal)		✓	100 kg of cement will be exported as a sample amount.
B	Clinker (Partially finished cement)	KG	100 Kg (one Quintal)		✓	100 kg of clinker will be exported as a sample amount.
C	Powdered gypsum (for chalk and sculpture)	KG	100 Kg (one Quintal)		✓	Gypsum powder will be exported in quantities of 50 kg for sculpture and 50 kg for chalk as a sample.
D	Gypsum board for partitions Thickness: 1cm Partition board size 240 x 120 cm	Square meter	2.88 sq. meter (one board)		✓	The exported sample of gypsum partition board should measure 2.88 square meters.
<b>9.8. Quantity of samples of ceramic and related products that will be imported or exported</b>						
A	Wall tiles (varying size and color)	In number (pcs)	10-24		✓	
B	Floor tiles (varying size and color)	In number (pcs)	10-24		✓	
C	Mable tiles (varying size and color)	In number (pcs)	2-7		✓	
D	Marble Thread (varying size and color)	In number (pcs)	3-5		✓	

Item No.	Name of the product type with potential for export	Sample for Export		Sample Product		Examination
		Measure	Quantity per model	Returnable	Non-Returnable	
E	Marble Risers (varying size and color)	In number (pcs)	3-5		✓	
F	Marble window sill (varying size and color)	In number (pcs)	1-5		✓	
G	Marble door sill (varying size and color)	In number (pcs)	1-5		✓	
H	Marble slab (varying size and color)	In number (pcs)	2-3		✓	
I	Granite slabs (varying size and color)	In number (pcs)	2-3		✓	
J	Granite Thread (varying size and color)	In number (pcs)	3-5		✓	
K	Granite Risers (varying size and color)	In number (pcs)	3-5		✓	
M	Granite window sill (varying size and color)	In number (pcs)	1-5		✓	
N	Granite door sill (varying size and color)	In number (pcs)	1-5		✓	
O	Granite floor tiles (varying size and color)	In number (pcs)	2-7		✓	
P	Limestone (varying size and color)	In number (pcs)	2-7		✓	
<b>9.9. Quantity of samples of window products that will be imported or exported</b>						
A	Bottle (different sizes; for e.g. sizes from 200 ml up to 1000 ml)	In number	Not exceeding 300		✓	
B	Fiber based waste bin	In number	Not exceeding 2		✓	
C	Water tankers (various-size starting at 500 liters)	In number	Not exceeding 3		✓	
D	Shower tree (starting from 60 * 60 square centimeters)	In number	Not exceeding 3		✓	
E	Shower tub (pool) (starting from 30 * 120 square centimeters)	In number	Not exceeding 3		✓	
F	Transparent roof sheet (starting from 30 * 100 square centimeters)	In number			✓	
G	Toilet seat (starting from 10 * 50 square centimeters)	In number	Not exceeding 3		✓	

Item No.	Name of the product type with potential for export	Sample for Export		Sample Product		Examination
		Measure	Quantity per model	Returnable	Non-Returnable	
<b>9.10. Quantity of samples of wood and related products that will be imported or exported</b>						
A	Plywood  Sheet size: 2400mm x 1200 mm  Sheet Thickness: 4,6,9,12,15,17,25,33mm	Meter cube	0.095m <sup>3</sup>		✓	For an <b>expensive single-ply</b> product, the size of a set sample product shouldn't exceed 0.095 m <sup>3</sup> each.
B	Veneer  Thickness of 0.6 mm to 4.8 mm  Maximum Sheet Size: 80 mm x 1000mm  Minimum Sheet size 200mm x 3000mm	Meter cube	0.003 m <sup>3</sup>		✓	For a single <b>veneer</b> product, the size of a set sample product shouldn't exceed 0.003 m <sup>3</sup> each.
C	MDF (Medium density Fiber)  Available Thickness: 3mm, 4mm, 6mm, 9mm, 12mm, 15mm, 18mm, 22mm, 25mm  Maximum Sheet Size 2420 x 1220	Meter cube	0.073 m <sup>3</sup>		✓	For a single <b>MDF</b> product, the size of a set sample product shouldn't exceed 0.073 m <sup>3</sup> each.
D	HDF (High Density Fiber)  Available Thickness: 3mm, 4mm, 6mm, 9mm, 12mm, 15mm, 18mm, 22mm, 25mm  Maximum Sheet Size 2420mm x 1220 mm  Minimum Sheet Size 100 mm x 50mm	Meter cube	0.073 m <sup>3</sup>		✓	For a single <b>HDF</b> product, the size of a set sample product shouldn't exceed 0.073 m <sup>3</sup> each.
E	Particle Board  Thickness: 9mm, 11mm, 12mm 17mm, 18mm & 25 mm  Maximum Sheet Size 2743.3 x 1828.8	Meter cube	0.125 M <sup>3</sup>		✓	For an <b>expensive Particle board</b> product, the size of a set sample product shouldn't exceed 0.125 m <sup>3</sup> each.

	Minimum Sheet 1828.8 x 914.4					
F	<p>Bamboo Flooring</p> <ul style="list-style-type: none"> <li>• Solid Bamboo Plank sizes: 13mm, 11mm and 16mm (5/8") thick x 75 mm (3"), 95 mm (3-3/4), 190 mm (7 1/12"), 300mm (12") wide x 600mm (24"), 915 mm (36"), and 1830 mm (72") long.</li> <li>• Engineered Bamboo Plank: Flooring sizes: 16mm (5/8") Thick x 137mm (5-3/8") and 190 mm (7 1/2") wide x 1830 mm (72") long.</li> <li>• Strand Bamboo Plank sizes: 10mm (3/8) and 16 mm (5/8") thick x 95 mm (3-3/4") and 1830 mm (72") long.</li> <li>• Solid/ Engineered/ Strand Bamboo Tile sizes: 13 mm (1/2), 11mm (7/16"), and 16mm (5/8") Thick (depending on type) x 305 mm (12") square and 305 x 610 mm (12" x 24")</li> </ul>	Meter cube	0.009 M <sup>3</sup>		✓	For a single <b>Bamboo Flooring</b> product, the size of a set sample product shouldn't exceed 0.009 m <sup>3</sup> each.

Unofficial translation

- 9.11. This article states that if the manufacturer-exporter sends samples of the raw materials used to make the product to the buyers, no single sample may weigh more than 1 kg.

**Part Four**  
**Miscellaneous provisions**

**10. Ineffective directives**

In certain situations where this directive has been decided upon, any instructions or practices that conflict with this policy will not be applicable.

**11. Transitional provision**

Prior to the Policy's start date, any matters that were pending will be resolved in accordance with the Policy.

**12. Concerning updating the Directive**

Due to the ongoing change in the manufacturing industry, the products produced for export as well as the inputs used to produce the products may occasionally change in quantity and type; therefore, by taking this into consideration, the minister may improve this directive upon the request of the Ministry of Industry.

**13. The date that the directive will go into effect**

This directive will go into effect on \_\_\_\_\_ 2022.

Addis Ababa June 08, 2022

Ahmed Shide  
Minister of Finance